

# By the Numbers

Quantifying some of our environmental and social work as of May 1, 2015

## **6.2 MILLION**

Dollars we donated this fiscal year to fund environmental work

### **70 MILLION**

Cash and in-kind services we've donated since our tithing program began in 1985

### 741

Environmental groups that received a Patagonia grant this year

# 3,400

Grassroots environmental groups we've supported since 1985

### 500

Number of employees who were directly involved in awarding grants this year

# 116,905

Dollars given to nonprofits this year through our Employee Charity Match program

# 20 MILLION & CHANGE

Dollars we've allocated to invest in environmentally and socially responsible companies through our venture capital fund

# 5

Mega-dams that will not be built on Chile's Baker and Pascua rivers thanks to a worldwide effort in which we participated

# 380

Public screenings this year for Patagonia-produced DamNation

# 75,000

Signatures collected this year petitioning the Obama administration to remove four dams on the lower Snake River

### 192

Fair Trade Certified™ styles in our line as of fall 2015

# 100

Percentage of Patagonia products we take back for recycling or repurposing

# 164,062

Pounds of Patagonia products recycled or repurposed since 2004

# 1996

Year we switched to the exclusive use of organically grown cotton

# 10,424

Hours our employees volunteered this year on the company dime

# **100 MILLION**

Dollars 1% for the Planet® (started by Patagonia founder Yvon Chouinard and Craig Mathews of Blue Ribbon Flies) has donated to nonprofit environmental groups

# **Our Mission**

Patagonia's mission is comprised of three elements: Build the best product, cause no unnecessary harm and use business to inspire and implement solutions to the environmental crisis. To that end, we design top-quality, multi-functional clothing and gear built to last for years and seek to reduce the environmental and social impacts of those products wherever it makes sense. Organic cotton, recycled polyester, Traceable Down, bluesign\* approved fabric and Fair Trade Certified™ styles are just a few examples you'll see in this catalog.

Our journey to build the best product has also led us to create some new food products, as nowhere is the social and environmental crisis more apparent than in the way edibles are brought to our tables.

The Buffalo Jerky, Fruit + Almond bars and tsampa soup we offer you through Patagonia Provisions™ are not only healthy and delicious packaged foods, but our attempt to help repair the broken food chain.

We're honored to work with customers who share and amplify our commitments to social and environmental responsibility, and we invite you to join us on our journey. At Patagonia, we don't hide behind our numbers, we proudly share them as evidence of quality in everything we do.



**1. Arbor Pack 26L** 47956

\$99.00 | 618 g (21.8 oz)

2. Beanie Hat 29020

\$39.00 | 77 g (2.7 oz)

3. NEW Logo Trucker Hat - Special 11955

\$29.00 | 91 g (3.2 oz)

4. Women's Capilene\* Team T-Shirt 11923

\$29.00 | XS-XL | Slim fit | 99 g (3.5 oz) men's available online

5. Men's Long-Sleeved Capilene® Team Crew 11921

\$39.00 | XS-3XL | Slim fit | 153 g (5.4 oz) women's available online

6. Men's Squeaky Clean Polo 52776

\$59.00 | XS-XXL | Regular fit | 198 g (7 oz)

7. Men's Nano Puff\* Vest 84241

\$149.00 | XS-XXL | Regular fit | 241 g (8.5 oz)

8. Women's Better Sweater\* Jacket 25542

\$139.00 | XXS-XL | Slim fit | 454 g (16 oz)

# Put Your Logo on It

Patagonia products are always well-received, whether as work wear or at an event, trade show, sales meeting or as a customer/client/holiday gift. When you partner with a company committed to building the best product, while observing best practices for corporate social/environmental responsibility, you bring greater value to your brand. Put your logo on anything you find in this catalog and make it your own.

### **Trucker Hat Special Embroidery**

PLEASE NOTE: We require that you use a Patagonia-approved embroiderer when adding your logo to Trucker Hats.



# Fleece Up Close

A quick comparison



Men's Micro D<sup>®</sup> Jacket **26170** 



Women's R1® Pullover **40118** 

Micro D<sup>®</sup> Fleece Our lightest-weight double-sided fleece, luxuriously soft Micro D can be worn as a lightweight jacket or as a mid-layer under a shell. 4.7-oz fabric

R1® Fleece Lightweight technical fleece designed for active pursuits, R1 provides excellent breathability, stretch and wicking. 6.7-oz fabric

**Tech Fleece** With a midweight jersey face and a soft fleece back, Tech Fleece couples the look of your favorite cotton hoody with the technical performance you want for active pursuits. **6.8-oz fabric** 

Lightweight Synchilla® Fleece

Soft, warm, midweight, double-sided fleece, Lightweight Synchilla will last you a lifetime. Solids: 7.5-oz fabric; prints: 8.4-oz fabric

Better Sweater® Fleece A warm, heavyweight fleece, Better Sweater combines the performance of polyester with the classic

look of your wool-knit sweater. 10-oz fabric

Men's Better Sweater<sup>®</sup> Jacket **25527** 







Women's Snap-T® Vest **25495** 

patagonia.com 800-470-7458

### Micro D<sup>®</sup> 1/4-Zip Pullover

**Men's** | **26175** | **\$69.00** | XS-3XL | Regular fit | 232 g (8.2 oz) **Women's** | **25420** | **\$69.00** | XS-XL | Regular fit | 181 g (6.4 oz)







### Micro D<sup>®</sup> Jacket

Men's | 26170 | \$89.00 | XS-3XL | Regular fit | 298 g (10.5 oz) Women's | 25415 | \$89.00 | XS-XL | Regular fit | 227 g (8 oz)









## **Tech Fleece**

Soft to the touch for long-wearing comfort, this smooth-faced, 100% polyester fleece provides versatile warmth and performance in a wide variety of temperatures. Fabric is bluesign® approved.



Men's Tech Fleece Hoody

**26160** | **\$139.00** | XS-XXL | Regular fit | 507 g (17.9 oz)







Women's Tech Fleece Jacket

**25935** | **\$129.00** | XS-XL | Slim fit | 343 g (12.1 oz)



hoody available online

## R1® Fleece

The multisport versatility of this iconic fleece stems from its high/low interior grid polyester fabric (Polartec® Power Grid™) that warms, stretches, moves moisture and insulates.



**40109** | **\$129.00** | XS-XXL | Slim fit | 337 g (11.9 oz)





Women's R1® Pullover

**40118** | **\$129.00** | XS-XL | Slim fit | 280 g (9.9 oz)





Men's Better Sweater® Jacket **25527** | **\$139.00** | XS-3XL | Regular fit | 587 g (20.7 oz)







Women's Better Sweater® Jacket **25542** | **\$139.00** | XXS-XL | Slim fit | 454 g (16 oz)









Men's Better Sweater® 1/4-Zip **25522** | **\$99.00** | XS-XXL | Regular fit | 499 g (17.6 oz)







Women's Better Sweater® 1/4-Zip **25617** | **\$99.00** | XXS-XL | Slim fit | 388 g (13.7 oz)





# **Lightweight Synchilla® Fleece**

Soft, durable, 100% polyester (solids, 85% recycled; heathers, 80% recycled) Synchilla® fleece provides year-round comfort.



Men's Better Sweater® Vest 25881 | \$99.00 | XS-XXL | Regular fit | 388 g (13.7 oz)













Women's Better Sweater® Vest **25886** | **\$99.00** | XXS-XL | Slim fit | 274 g (9.7 oz)









Men's Lightweight Synchilla® Snap-T® Vest 25500 | \$99.00 | XS-XXL | Regular fit | 292 g (10.3 oz)









Women's Snap-T® Vest **25495** | **\$99.00** | XS-XL | Regular fit | 252 g (8.9 oz)























# Work Wear, **Play Wear**

Have fun with it

photos: (left page, beginning top left, clock-wise) Rick Morris, Mat Trogner, Mat Trogner, Mat Trogner, Kyle Sparks

(right page, beginning top left, clockwise) Michael Riddell, Tim Davis, Mat Trogner, Nic Turiciano, Mat Trogner



### Nano Puff® Vest

**Men's** | **84241** | **\$149.00** | XS-XXL | Regular fit | 241 g (8.5 oz) **Women's** | **84246** | **\$149.00** | XS-XL | Regular fit | 184 g (6.5 oz)







Nano Puff® Jacket

**Men's** | **84211** | **\$199.00** | XS-XXL | Regular fit | 335 g (11.8 oz) **Women's** | **84216** | **\$199.00** | XS-XL | Regular fit | 281 g (9.9 oz)







### Nano-Air®

An insulation breakthrough that's warm, stretchy and superbreathable, Nano-Air insulation has a soft, 20-denier 100% nylon ripstop shell with 60-g FullRange™ 100% polyester stretch insulation.





**84250** | **\$249.00** | XS-XXL | Slim fit | 354 g (12.5 oz)





84255 | \$249.00 | XS-XL | Slim fit | 292 g (10.3 oz)



## Down

The perfect warmth for just about everything, our down products have a 100% recycled polyester ripstop shell insulated with 800-fill-power Traceable Down (European goose down that can be tracedfrom parent farm to apparel factory to help ensure that the birds are not force-fed or live-plucked).



Men's Down Sweater

**84674** | **\$229.00** | XS-XXL | Regular fit | 371 g (13.1 oz)







Women's Down Sweater

**84683** | **\$229.00** | XS-XL | Regular fit | 346 g (12.2 oz)





# **Adze**



### Women's Adze Hybrid Jacket

83455 | \$149.00 | XS-XL | Regular fit | 488 g (17.2 oz)





### Men's Adze Hybrid Jacket

83450 | \$149.00 | XS-XXL | Regular fit | 587 g (20.7 oz)

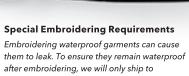




# **Torrentshell**

Sleek, packable and unpretentious, our fully waterproof/breathable Torrentshell is made with a 100% recycled nylon fabric that's bluesign® approved.

THEFAT



after embroidering, we will only ship to Patagonia-approved decorators. Please call us for a list of companies that can both decorate and seam-seal your garments.

### Men's Torrentshell Jacket

83802 | \$129.00 | XS-XXL | Regular fit | 343 g (12.1 oz)







### Women's Torrentshell Jacket

**83807** | **\$129.00** | XS-XL | Regular fit | 301 g (10.6 oz)







# Black Hole™ Duffel

Made with rugged, highly weather-resistant, 15-oz, 900-denier polyester ripstop with a TPU-film laminate and a DWR (durable water repellent) finish that helps to protect your belongings when the weather turns surly. Fabric is bluesign® approved.

> Black Hole™ Duffel 60L **49341** | **\$129.00** | 1,106 g (39 oz)



### **Features**

- Pockets: large main compartment; two zip mesh pockets on the underside of the lid; zippered side pocket
- Padded removable shoulder straps and reinforced haul handles provide carrying options
- Padded base helps to protect contents
- Reinforced daisy chains for lashing
- Internal compression straps compress the load

# **Get Carried Away**

Who doesn't need a bag? We've got options for hiking, commuting and gear hauling.



Half Mass - P6 **11782** | **\$99.00** | 822 g (29 oz)











Arbor Pack 26L 47956 | \$99.00 | 618 g (21.8 oz)









Refugio Pack 28L **47911** | **\$89.00** | 680 g (24 oz)









Yerba Pack 24L **48030** | **\$79.00** | 587 g (20.7 oz)









CNY BLK Classic Navy Black





FEA NVYB BLK Feather Grey Navy Blue Black

W's Tech Fleece Jacket | 25935

BCW Birch White

W's Better Sweater® Jacket | 25542

BCW CNY BLK Birch White Classic Navy Black



M's R1® Pullover | 40109

Arbor Pack 26L | 47956



Yerba Pack 24L 48030

W's R1® Pullover | 40118









Embroidered, screen-printed or altered products are eligible for warranty service as long as the product defect is not the result of such embroidery, screen-printing or alteration. The issuance of credit or replacement product for any product shall be at the sole discretion of Patagonia.

### Qualifications and How to Order

#### Minimum Order Size

Call for opening order minimums. All subsequent orders must be 10+ units. Discounts reflective of order size.

#### Eliaibility

For each order, we require disclosure as to the type of company whose name will appear on the Patagonia product and how the product will be used. We reserve the right to refuse service.

#### **Product Selection/Availability**

The products shown in this catalog are available for bulk purchase. If there are other Patagonia products you're interested in, please call for availability.

#### Samples

Samples can be returned within 90 days of your order for a refund as long as tags are still attached and items are in resellable condition.

#### **Ordering Info**

For new customers, please complete our online application. For returning customers, email your order for processing. All orders are subject to acceptance and availability.

#### Sales Tax

Patagonia is required to charge sales tax for all orders in the U.S. If your company is reselling the product and has a reseller's certificate, a copy must be emailed with the order.

#### **Payment Methods**

We accept checks, Visa, MasterCard, American Express and Discover. Credit terms are available for applicants who qualify. Please contact your Corporate Sales representative for a credit application.

#### Shipping

Our standard shipping method is UPS Ground. Two-day and overnight shipping options are available for an additional charge. Shipping charges will be calculated and added to your order invoice.

#### Returns

Patagonia guarantees every product we make. Returns not related to quality are accepted for 30 days with a 15% restocking fee. No returns are accepted past 30 days from date of invoice.

#### Returns, Exchanges and Repairs

All returns, exchanges and repairs must be pre-authorized by a Patagonia Corporate Sales representative. Please email for a return authorization (RA) number. The RA number must be prominently displayed on the outside of all return shipping boxes.

#### **Unwanted Mailings/Change of Address**

If you are moving, send us your old and new addresses. If you've received this catalog in error or received a duplicate, please call us. If you don't want to receive any unsolicited mailings from any company, write or call: DMA Mail Preference Service, P.O. Box 9008, Farmingdale, NY 11735; 212-768-7277.

### Please Be Careful

Synchilla\* fleece, Regulator\* insulation and Capilene\* fabrics, like most synthetics, will melt or burn if exposed to flame or direct heat. They are not flame-resistant.

Do not use them near any direct source of heat or flame.

This catalog refers to the following trademarks as used, applied for or registered in the U.S.: 1% for the Planet\*, a registered trademark of 1% for the Planet, Inc.; bluesign\*, a registered trademark of bluesign Technologies AG; Fair Trade Certified™, a trademark of TransFair USA DBA Fair Trade USA; FSC\* and the FSC\* logo, registered trademarks of the Forest Stewardship Council, A.C.; Polartec\* Power Grid™ and Windbloc\*, trademarks of MMI-IPCO, LLC. Patagonia\* is a registered trademark of Patagonia, Inc. Patagonia Provisions™ is a trademark of Patagonia Provisions trademarks include, but are not limited to, the following: Better Sweater\*, Black Hole™, Capilene®, FullRange™, Micro D®, Nano-Air\*, Nano Puff\*, R1\*, Snap-T\* and Synchilla\*. © 2016 Patagonia, Inc. Catalog prices are valid through July 31, 2016.

patagonia.com/corporatesales customer service 800-470-7458



#### Western U.S.

BROOKE BENCHETLER brooke.benchetler@patagonia.com 775-746-7822

**100% RECYCLED PAPER** This catalog is made with FSC®-certified 100% post-consumer recycled paper. Not a single new tree was cut to produce it. If you can't hug a tree right now, you could just hug this catalog.

#### Eastern U.S.

BILL O'BRIEN bill.obrien@patagonia.com 815-382-9950

Cover: Anne Gilbert Chase, Shanjean Lee and Trevor Hobbs improvise some fun between climbs in the Adamants. British Columbia. Mikey Schaefer